

## Associate Degree Program **BUSINESS**

## **General Business or Retail Management**

## **COLLEGE OF BUSINESS & MANAGEMENT**

**OUICK FACTS** 



<sup>1</sup>Not including breaks. Assumes year-round, full-time enrollment. Additional program information may be found at https://www.devry.edu/depree-pronrams.html

## **ABOUT THIS DEGREE PROGRAM**

DeVry University's Associate in Business (ABUS) degree program can be an easy way for you to get started in the field. You can build a foundation in business, learning fundamental principles and gaining exposure to different specialties - like accounting, data analysis, marketing and human resource management. You can choose from two tracks - General Business and Retail Management.

The General Business track will provide you with an understanding of standard business practices for today's environment. The Retail Management track can assist in preparing you for an advanced role in the field of merchandising.

Our business program is designed to prepare students to meet the challenges of a hightech, global marketplace by bringing the real world into the classroom. Through experiential projects, you can develop the skills and business acumen needed in today's business world

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TechPath We've put technology at the core of this business program.

With TechPath, you'll gain a technology foundation through our experiential learning approach and build the applied tech skills that you need to function in the tech-driven business world. You'll also work through real-world business scenarios to be better prepared to tackle modern business problems.

## **GENERAL EDUCATION** COURSEWORK

Communications	
ENGL112	Composition
ENGL135	Advanced Composition
SPCH275	Public Speaking

#### Humanities

ETHC232 Ethical and Legal Issues in the Professions

#### Social Sciences

SOCS185 Culture and Society

Personal & Professional Development

CARD205	Career Development
COLL148	Critical Thinking and Problem Solving

#### Mathematics & Natural Sciences

MATH114 Algebra for College Students SCI228 Nutrition, Health and Wellness with Lab

## **CORE-DEGREE** COURSEWORK

#### **Business Core** ACCT21

ACCT212	Financial Accounting
BIS155	Data Analysis w/Spreadsheets
BUSN115	Introduction to Business and Technology
BUSN219	Marketing Fundamentals
COMP100	Computer Applications for Business w/Lab
WGD201	Visual Design Fundamentals

## of these courses

#### **General Business** BUSN278 Budgeting and Forecasting GSCM206 Managing Operations Across the Supply Chain MATH221 Statistics for Decision-Making MGMT210 Human Resource Functions

## OR



#### **Retail Management**

BUSN258 Customer Relations MGMT210 Human Resource Functions MGMT230 Contemporary Retail Management MKTG230 Consumer Behavior Fundamentals



Programs, course requirements and availability vary by location. Some courses may be available online only. All students enrolled in site-based programs will be required to take some coursework online and, for some programs and locations, a substantial portion of the program may be required to be completed online. DeVry's academic catalog, available via devry.edu/catalogs, contains the most current and detailed program information, including admission, progression and graduation requirements. Information contained herein is effective as of date of publishing.



# Associate Degree Program | Business GENERAL BUSINESS OR RETAIL MANAGEMENT

## ABOUT THESE SPECIALIZATIONS

Both the General Business and Retail Management tracks are designed to produce graduates who are able to:

- Apply problem-solving skills to a variety of administrative tasks in the workplace using business and management principles.
- Use technology for business and management applications, including data analysis, presentations, communication and research.
- Communicate effectively both orally and in writing across environments and platforms.
- Work collaboratively in a team environment, and coordinate and share information to achieve a common goal.

Graduates of DeVry University's Business associate degree program may consider careers including, but not limited to, the following:

#### **General Business**

- Assistant ManagerCustomer Service Representative
- Customer Service Representa
   Management Trainee
- Management Tran
   Retail Manager
- Retail Manager
   Assistant Marketing Analyst
- Assistant Marketing Anal
   Shift Manager
- Shift Manager
   Sales/Account Representative
- Inventory Associate
- Accounting Associate/Jr. Staff Accountant
- Media Buyer

#### **Retail Management**

- Assistant Manager
- Customer Service Representative
- Management Trainee
- Retail Manager
- Inventory Associate
- Shift Manager
- Sales/Account Representative

# For comprehensive consumer information, visit devry.edu/studentconsumerinfo. Important information about the education debt, earnings and completion rates of students who attended this program can be found at devry.edu/ab-ge. For additional program information, visit devry.edu/ab.

In New York, DeVry University operates as DeVry College of New York.

DeVry University is accredited by The Higher Learning Commission (HLC), http://www.hlcommission.org. Keller Graduate School of Management is included in this accreditation. DeVry is certified to operate by the State Council of Higher Education for Virginia. Arlington Campus: 2450 Crystal Dr., Arlington, VA 22202. DeVry University is authorized for operation as a postsecondary educational institution by the Tennessee Higher Education Commission. www.tn.gov/thec Nashville Campus: 3343 Perimeter Hill Dr., Nashville, TN 37211. Program availability varies by location. In site-based programs, students will be required to take a substantial amount of coursework online to complete their program. © 2018 DeVry Educational Development Corp. All rights reserved. Version 07/30/18

## KNOWLEDGE AND SKILLS

PROBLEM SOLVING – Use business and management principles to apply problemsolving skills to a variety of administrative tasks in the workplace.

TECHNOLOGY – Use technology for business and management tasks, including data analysis, presentations, communication and research.

COLLABORATION – Work collaboratively in a team environment, learn to coordinate and share information to achieve a common goal.

COMMUNICATION – Communicate effectively both orally and in writing across environments and platforms.

### GENERAL BUSINESS TRACK

BUSINESS PLANNING – Develop, evaluate and interpret a long-range budget forecast for a business or business unit to solve problems and make business decisions.

SUPPLY CHAIN MANAGEMENT – Demonstrate an understanding of supply chain management and its impact on decision-making.

HUMAN RESOURCE MANAGEMENT –Demonstrate an understanding of resource planning, staffing, motivation and reward techniques to manage people.

DATA ANALYSIS - Use tools for statistical analysis and decision-making for business.

ETHICS - Demonstrate ethical, legal and socially responsible decision-making.

## **RETAIL MANAGEMENT TRACK**

COMMUNICATION AND CUSTOMER RELATIONS – Develop interpersonal communication and listening skills as well as conflict-resolutions skills as they apply to customer relations.

HUMAN RESOURCE MANAGEMENT – Demonstrate an understanding of resource planning, staffing, motivation and reward techniques to manage people.

CONSUMER BEHAVIOR – Evaluate, analyze and interpret market and consumer trends to solve problems and make business decisions.

RETAIL MANAGEMENT – Examine strategies for finance, merchandizing, distribution, sales promotions, and human resources used in the retail management.

ETHICS - Demonstrate ethical, legal and socially responsible decision-making.

